

Pre-Industry Day Session 3: "LET'S GO!"

WELCOME!

Our program will begin shortly.



JOURNEY WITHAUS



BUSINESS
OPPORTUNITIES

**Presentation slides and Session 3 AEDP
Program Overview recording will be
uploaded to the Journey With AUS website
www.austintexas.gov/AEDP-Business**

Pre-Industry Day Session 3: “LET’S GO!”

If you have not signed up for
Business Matchmaking, please
check in at registration before
10 a.m.



Pre-Industry Day Session 3: "LET'S GO!"



September 20, 2023



Pre-Industry Day: Session 3

“LET’S GO!”

Agenda Overview

Debra Boone, CCSP Deputy Program Manager



JOURNEY WITH AUS

Pre-Industry Day: Session 3 – “LET’S GO!” Agenda

Agenda

- 9:00 – 11:00 a.m. Program
- 11:00 – 11:30 a.m. Pick up Box Lunch (You may eat here or pick up and return later)
- 11:30 a.m. – 2:30 p.m. Element & Project Leads at individual tables for project discussions/Q&A
- 11:30 a.m. – 3:30 p.m. Prime Business Matchmaking (BY APPOINTMENT ONLY)

AMAC Reception Hosted with Sponsors

- 3:30 – 4:30 p.m. AMAC hosted Private VIP reception (Invitees ONLY)
- 4:00 – 6:00 p.m. AMAC hosted networking reception (open to all registrants)
- 6:00 p.m. – ENDS

Pre-Industry Day: Session 3 – “LET’S GO!” Logistics

Morning Session

- AEDP overview and presentations, recorded session
- All Element and Project Leads, presenting, will be located at tables following presentations to answer or capture your questions;
- **The Morning Session Presentation slides and recording will be uploaded to the Journey With AUS website at: www.austintexas.gov/AEDP-Business**

Afternoon Session

- Lunch is served and please get coffee, tea, and water at back of room.
- Business Matchmaking begins for firms to network. **ONLY firms that scheduled appointments in Sign-up Genius will be allowed.**
- Please use your inside voice during the Business Matchmaking sessions.

Housekeeping

- Restrooms are located to the right as you exit this room.
- Phone calls can be taken across from the restroom in a private space or outside.

JOURNEY WITHAUS FACT

AUS has nonstop service to
90 destinations from 18
airline carriers.

Pre-Industry Day: Session 3

“LET’S GO!”

Welcome and Introductions

Lyn Estabrook, Deputy Chief Development Officer



JOURNEY WITH AUS

Welcome

The final Journey with AUS Pre-Industry Day event is brought to you by:

Small and Minority Business Resources (SMBR) Department



Airport Minority Advisory Council (AMAC)



Journey with AUS Airport Expansion and Development Program (AEDP)



Purpose

- To engage the industry contract community, especially local and diverse firms in AEDP

Today's objectives

- Introduce AEDP Element & Project Leads
- Brief AEDP Overview & Update
- Commitment to Inclusion Update
- Anticipated Procurements Update
- Business Matchmaking Sessions

Previous sessions can be found here:
www.austintexas.gov/AUSJourney

AEDP Leadership Team



Somer Shindler
Chief Development Officer



Lyn Estabrook
Deputy Chief Development Officer



Anton Aramayo
AEDP Executive Program Manager



Rustin Roussel, PE
Project Manager Supervisor



Jennifer Williams, PE
Project Manager Supervisor

AEDP Leadership Team



James "Jim" Young
AEDP Program Manager



Chris Olson
AEDP Construction Manager



Nick Garcia
AEDP Design Manager



Ali Istchenko
Stakeholder Program Manager

AEDP Element Leads



Ellen Brunjes-Brandt, PE

Airfield and Utilities



James Manley, MBA

Concourse B, Tunnel and Apron



Van Thompson, PE

Barbara Jordan Terminal Optimization



David Smythe-Macaulay, AEDP

Senior Project Manager



Robert Mercado, RA

Arrivals and Departures Hall



Samantha Pinto, MASc, P.Eng.

Parking



Carol Stewart

Utilities

Pre-Industry Day: Session 3

“LET’S GO!”

Welcome from AMAC

Eboni Wimbush, CEO



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Pre-Industry Day: Session 3

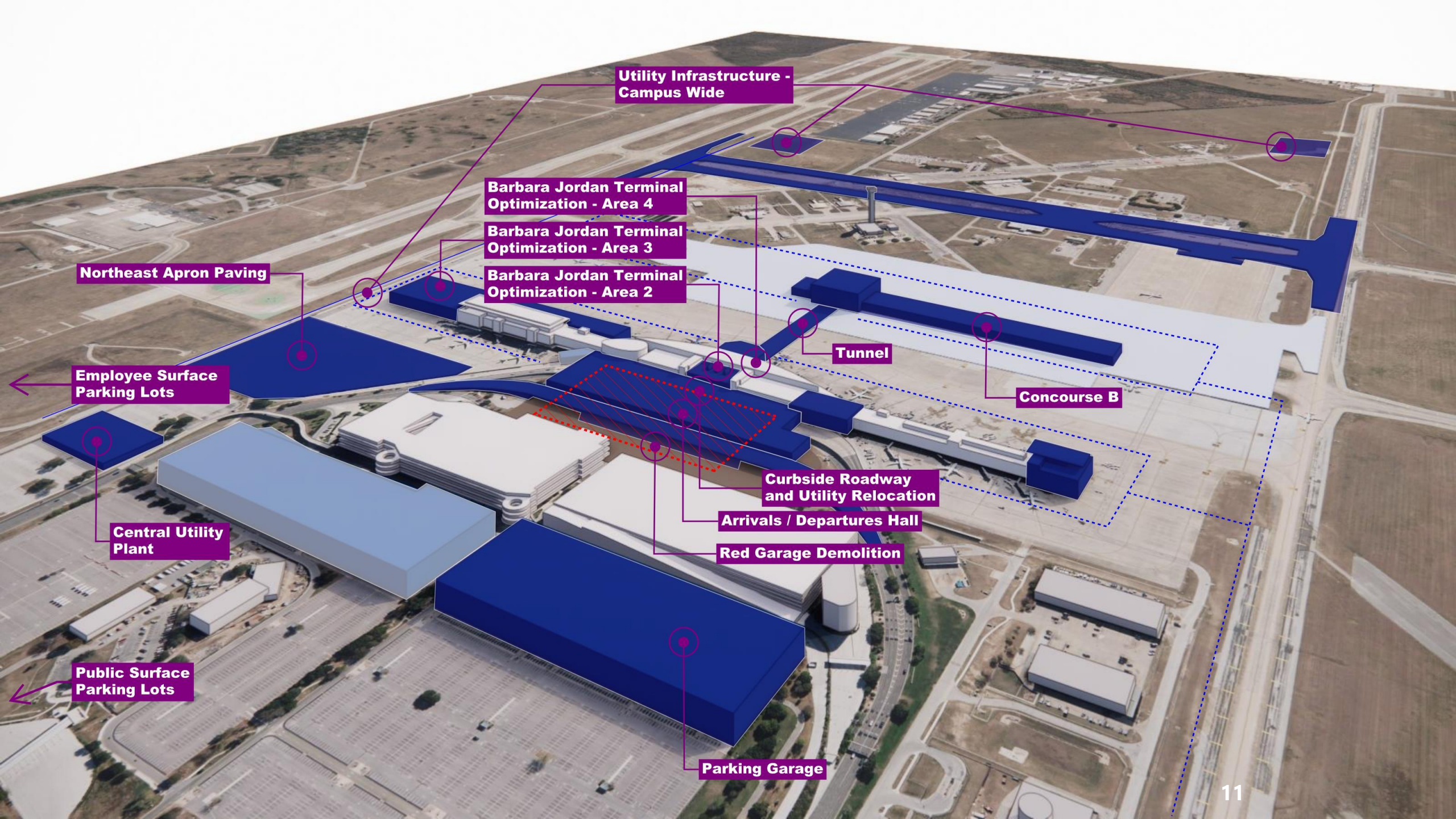
“LET’S GO!”

Program Update and Overview

Anton Aramayo, AEDP Executive Program Manager



**JOURNEY
WITHAUS**



Utility Infrastructure -
Campus Wide

Barbara Jordan Terminal
Optimization - Area 4

Barbara Jordan Terminal
Optimization - Area 3

Barbara Jordan Terminal
Optimization - Area 2

Northeast Apron Paving

Employee Surface
Parking Lots

Central Utility
Plant

Public Surface
Parking Lots

Tunnel

Concourse B

Curbside Roadway
and Utility Relocation

Arrivals / Departures Hall

Red Garage Demolition

Parking Garage

Journey With AUS – Austin-Bergstrom Airport Expansion and Development Program

- Multi-billion dollar strategic phased approach
- Construction and improvement projects and near-term improvements
- Program addresses record-breaking growth at AUS
 - Modernize and improve AUS while serving as a catalyst for economic prosperity in Central Texas
 - Foster business opportunities for professional services, construction, and concessions firms – large and small especially diverse and local companies

JOURNEY WITHAUS FACT

The airport plans to pursue more than 14 different procurements over the next 12 months.

Program Elements

BJT Optimization

- ✓ *Westside Expansion*
- ✓ *BHS Capacity*
- ✓ *West Infill – SSCP*
- Atrium Infill
- Barbara Jordan Terminal Curbside Optimization
- ✓ *International Processing Improvements*
- Baggage Claim Optimization
- Passenger Boarding Bridge Replacements
- International Gate Expansion
- Terminal Modernization and Refresh
- Passenger/Utility/Baggage Tunnel Interface

New A/D Hall

- Red Garage Demolition
- Arrivals and Departure Hall – Phased Approach
 - Ticketing Lobby
 - Security Checkpoint
 - Baggage Claim
 - Airline Backhouse
 - Airport Support Space
 - Concessions
 - New International Arrivals Hall
- Terminal Roadway Reorientation
- Relocation of Major Utilities
- Conversion of Barbara Jordan Terminal into Concourse A

Concourse B and Tunnel

- Concourse B
 - 20+ Gates
 - Apron
 - Airline and Concession Space
 - Baggage Handling System
- Passenger/Utility Tunnel
 - Baggage Handling System
 - Customer Connection
 - Future APM
 - Utility Corridor
- Concourse B Aircraft Apron

Parking

- New West Parking Garage (7,500 spaces)
- Replacement of Surface Parking
- Associated roadway work

Airfield

- ✓ *Building Demolition*
- ✓ *Midfield Taxiway Construction*
 - *TW Bridges*
 - *Site Work*
 - *Utility Work*

Utilities and Infrastructure

- New Central Utility Plant
- Infrastructure to support Maximum Capacity
- Utility Distribution
- Stormwater Ponds
- ✓ *Substation*

LEGEND

- ✓ Ongoing, enabling projects
- Identified solution projects

Airport Expansion and Development Program Overview and Update

- More than 25 professional services and construction contracts to award – totaling over \$3 billion
- We are underway and currently have three major enabling projects in design and construction
 - Midfield Taxiway: ~\$300 million
 - Barbara Jordan Terminal – West Gate Expansion: ~\$160 million
 - Barbara Jordan Terminal – Centralized Baggage Handling System, Design-Build: ~\$157 million



West Gate Expansion

12-month Procurement Schedule

Anticipated advertisement or rotation list award dates



Sep 25, 2023 ■ **Barbara Jordan Terminal Optimization Area 2 (CMAR) (\$150M)**

Nov 2023 ■ **AUS Central Utility Plant Relocation (Design/Build) (\$102M - \$192M)**

Nov 2023 ■ **West Garage - Lot B (Progressive Design/Build) (\$185M - \$346M)**

Dec 2023 ■ **Architectural and Engineering Services Rotation List (Architectural) (\$40M - \$60M)**

Dec 2023 ■ **AUS Building Commissioning Services (\$15M - \$30M)**

Dec 2023 ■ **Utility Infrastructure Campus-Wide (Design) (\$12M - \$22M)**

Jan 2024 ■ **Concourse B and Tunnel (Progressive D/B) (\$1.1B - \$2.0B)**

Jan 2024 ■ **Utility Infrastructure Campus-Wide (CMAR) (\$167M - \$312M)**

Feb 2024 ■ **Barbara Jordan Terminal Optimization Area 4 (Design) (\$14M - \$27M)**

Barbara Jordan Terminal Optimization Area 4 (CMAR) (\$200M - \$375M) ■ Mar 2024

AUS Construction Material, Geotechnical, and Forensic Engineering Services (\$15M - \$30M) ■ Mar 2024

Arrivals and Departures Hall, Red Garage Demo, Roadways, and Utilities (Design) (\$41M - \$77M) ■ Mar 2024

Arrivals and Departures Hall, Red Garage Demo, Roadways, and Utilities (CMAR) (\$585M - \$1.1B) ■ Apr 2024

Surface Parking (Phase 1) (Construction) (\$34M - \$62M) ■ Jul 2024

LEGEND

■ Request for Qualifications

■ Alternative Delivery Method



INDUSTRY DAY

SAVE THE DATE



NOVEMBER 9, 2023

**HYATT REGENCY HOTEL
208 Barton Springs Rd
Austin, TX 78704**



Pre-Industry Day: Session 3

“LET’S GO!”

Barbara Jordan Terminal Optimization

Chris Olson, AEDP Construction Manager



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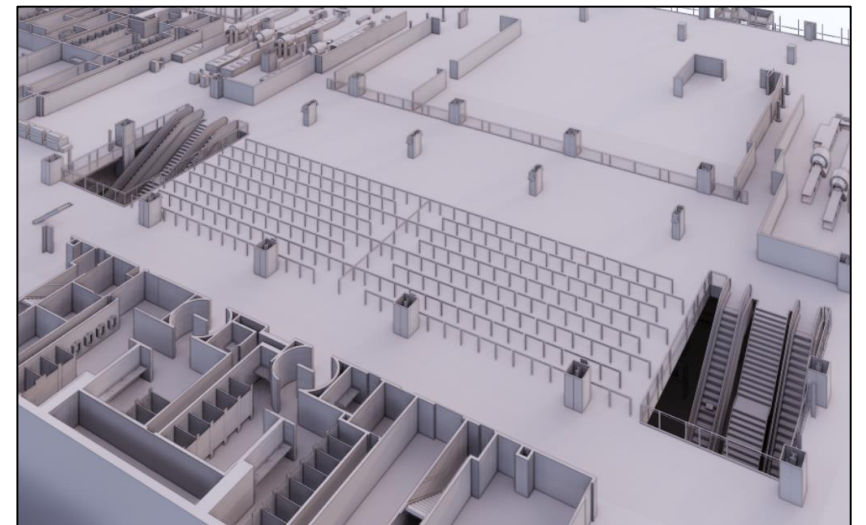
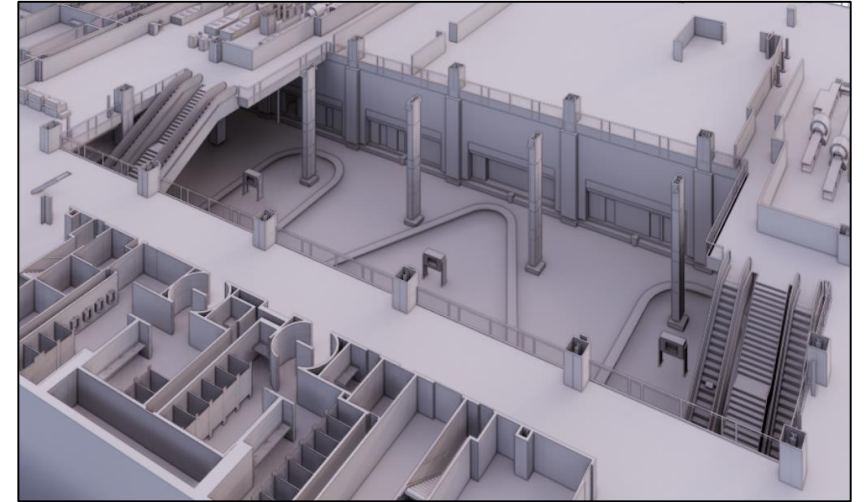
Barbara Jordan Optimization and Tunnel



Barbara Jordan Terminal Optimization, Area 2

Construction Considerations

- All work to be completed in active Arrivals and Departures areas of the existing Barbara Jordan Terminal and on busy roadways – **operational 24/7.**
- **Logistics planning will be key.** Material deliveries and construction work to be completed without creating unsafe conditions for passengers, employees and workers, or impacting airport operations.
- Use construction methods that will facilitate completion of the Atrium Infill **without reducing baggage claim capacity** on the Baggage Level.
- **Setting up construction areas that do not impact terminal operations:** Containment of dust and air-quality issues, no reduction of exit lane widths or the queuing space for the adjacent security checkpoints.
- **Working with the design team to develop phasing** that could open new floor space early.



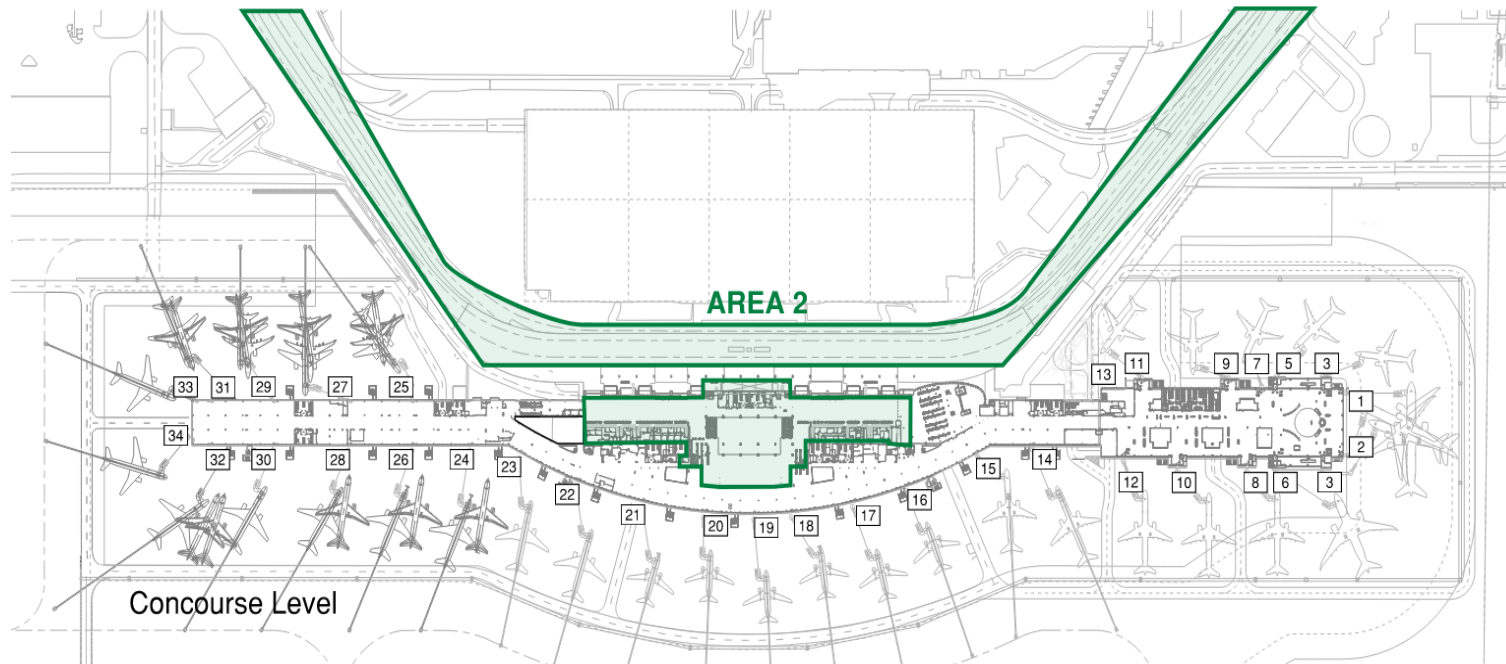
Barbara Jordan Terminal Optimization – Area 2

Construction

- Anticipated Advertisement Date: Sep. 25, 2023
- Advertised Budget: \$150 million
- Procurement Method: CMAR
- **Goal Type: DBE**

Project Description

- Structural infill of existing atrium opening over baggage claim
- Near-term roadway and curbside improvements
- Utility and infrastructure improvements



Barbara Jordan Terminal Optimization, Area 4

Design

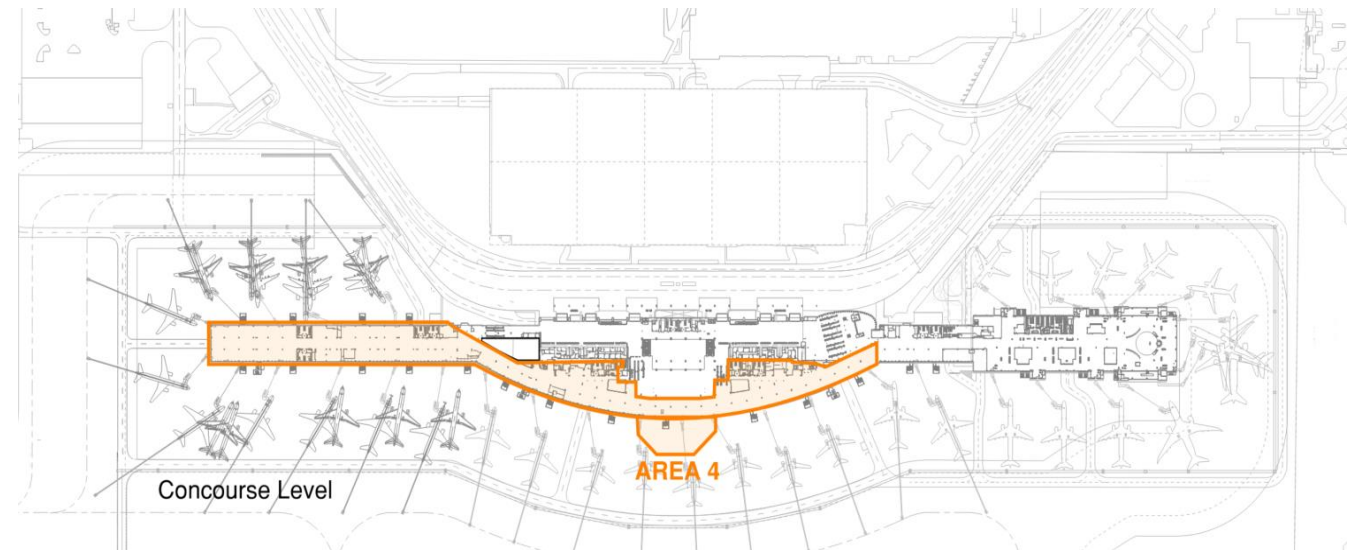
- Anticipated Advertisement Date: Feb. 2024
- Estimated Budget: \$14 – 27 million
- Procurement Method: Request for Qualifications
- Goal Type: DBE

Project Description

- Barbara Jordan Terminal tunnel interface with associated vertical transportation elements
- Reconfiguration of apron level airline and baggage handling support spaces
- Modernization of center and west end of existing Barbara Jordan Terminal
- Passenger boarding bridge replacements
- Utilities and Infrastructure improvements

Construction

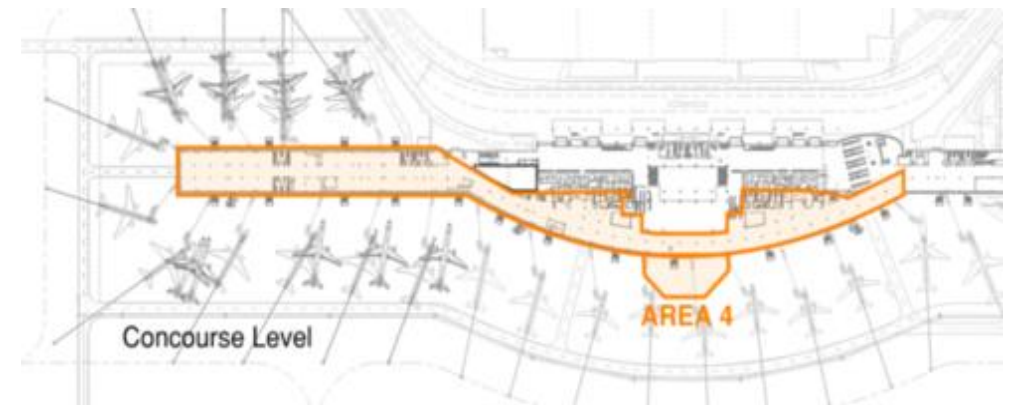
- Anticipated Advertisement Date: March 2024
- Estimated Budget: \$200 –375 million
- Procurement Method: CMAR
- Goal Type: DBE



Barbara Jordan Terminal Optimization, Area 4

Design and Construction Considerations

- Due to location, the construction of the BJT Tunnel Interface is one of **the most complex pieces in the Journey with AUS Program**.
- The Design and CMAR teams must **work together seamlessly to find options to complete this scope with limited or no gate closures**, and to develop phasing that maintains current baggage operations.
- Develop “in time” planning and sequencing of passenger boarding bridge replacements to **avoid reducing the existing gate count**.
- **Maintain the passenger experience** while upgrading the existing terminal without losing the Austin feel.
- **Incorporate the latest accessibility, technology, and security and surveillance** requirements into the design of the existing terminal optimization.
- Provide **seamless integration of new systems** with existing systems during construction.



Pre-Industry Day: Session 3

“LET’S GO!”

Concourse and Tunnel

James Manley, MBA, AEDP Element Lead



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Concourse B and Tunnel



Tunnel

Concourse B

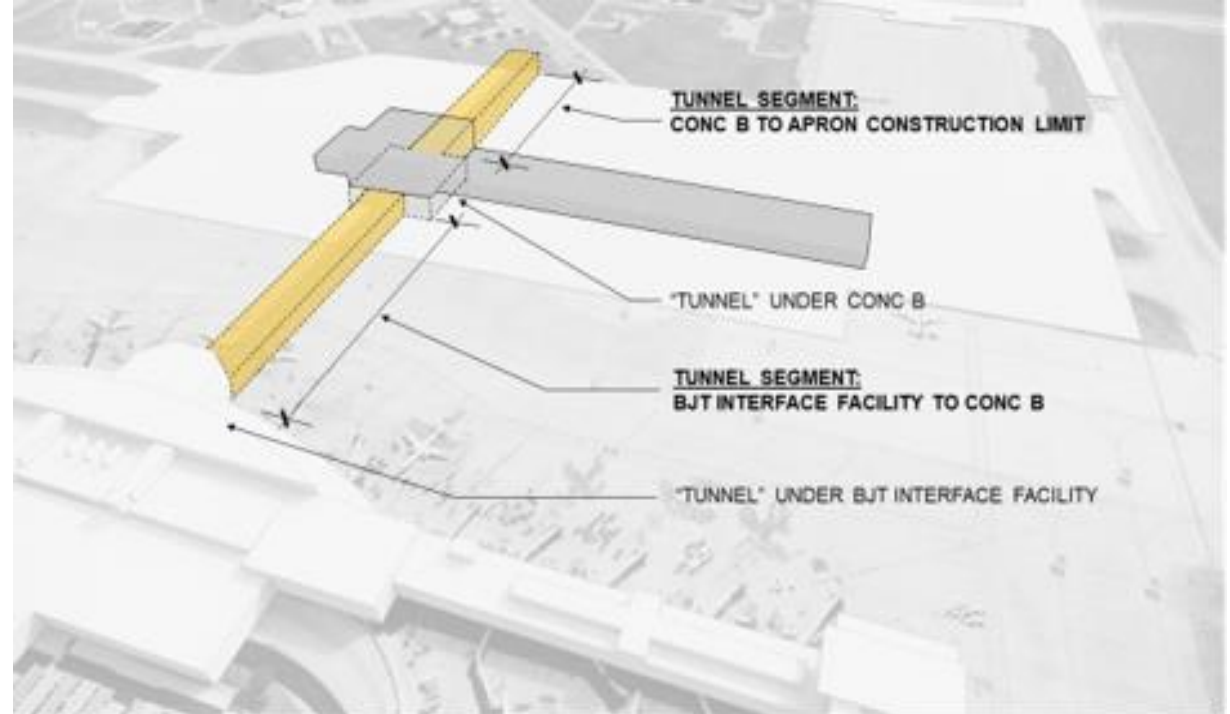
Concourse B and Tunnel

Design and Construction

- Anticipated Advertisement Date: **Jan. 2024**
- Estimated Budget: \$1.1 – 2.0 billion
- Procurement Method: Progressive Design Build
- **Goal type: DBE**

Project Description

- Construction of a new 20-gate concourse, including all major building requirements: passenger and tenant spaces, baggage handling system, and passenger boarding bridges.
- Includes option to phase six gates to open early.
- All related aircraft apron expansion and underground utilities, including in-pavement hydrant fueling system.
- New tunnel connecting Concourse B to the Barbara Jordan Terminal Interface. Tunnel will include cells for a pedestrian corridor, baggage handling system, utilities and a future passenger conveyance system.



Concourse B and Tunnel

Design and Construction Considerations

- **Speed to deliver** is primary consideration during design.
 - Off-site innovative modular design strategies or other innovative design for speedy installation
 - Demonstrated ability to procure material early
- What is the **Design-Builder's strategy to open 6 gates early** prior to remainder of the concourse?
 - Where is the best place to locate early gates and how early can they open?
 - How do we supply utilities to early gates and plan apron work?
 - How do passengers access early gates?
- Provide examples of **how passenger journey can be streamlined** via design.
- Strong logistics planning to allow for **Taxiway H and Apron adjacent to BJT to remain open during construction**
- How to **deal with groundwater** while constructing the Tunnel
- Bring **Lessons Learned from similar projects** at other airports

JOURNEY WITHAUS FACT

Opening in 1999, the airport sits on 4,242 acres of land in Southeast Austin.

Pre-Industry Day: Session 3

“LET’S GO!”

Utilities and Infrastructure

Carol Stewart, Project Manager, AEDP Utilities Lead



JOURNEY WITH AUS

Utilities and Infrastructure



Central Utility Plant

Utility Infrastructure - Campus Wide

AUS Central Utility Plant Relocation

Design and Construction

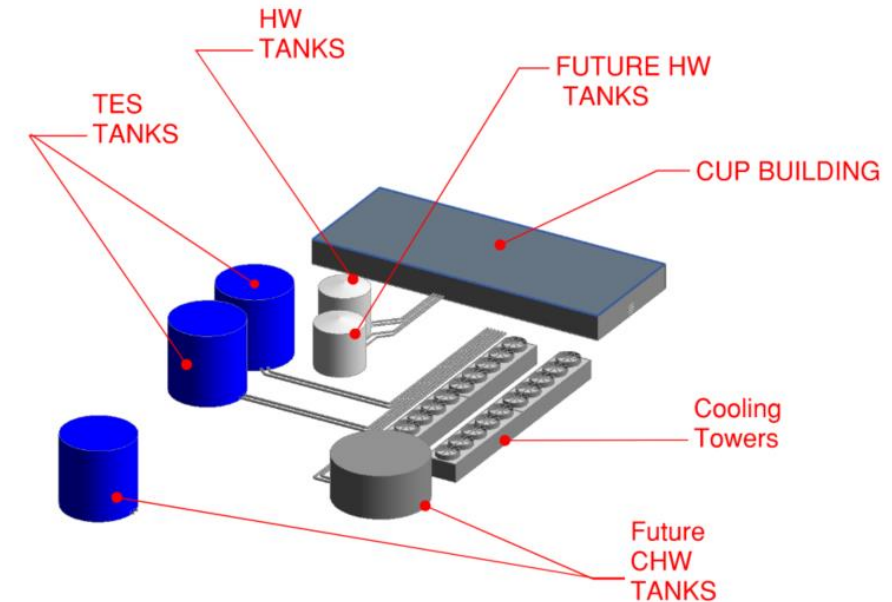
- Anticipated Advertisement Date: Nov. 2023
- Estimated Budget: \$102 -192 million
- Procurement Method: Progressive Design Build
- Goal type: DBE

Project Description

Design, construct and commission a new, appropriately sized CUP and associated Thermal Energy Solutions (TES) utilizing current efficiency technology, equipment, and operational processes to provide reliable, redundant and resilient service for the existing and future AUS cooling and heating loads.

Scope Includes

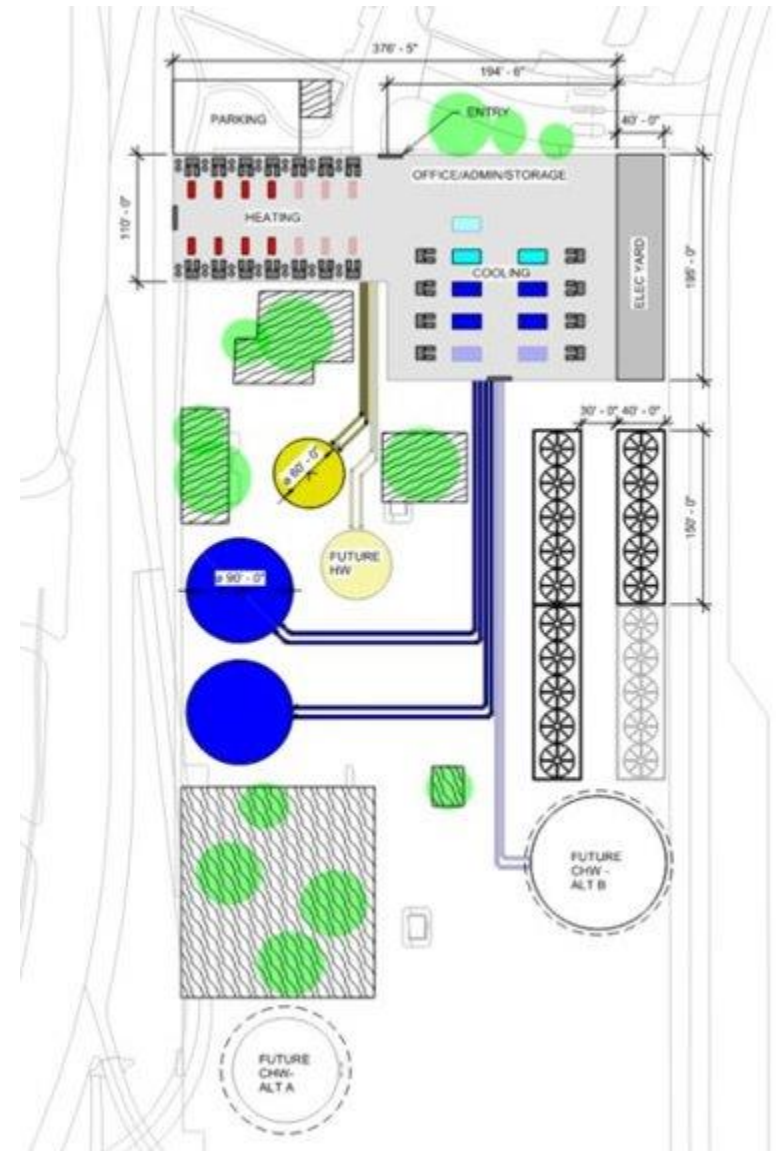
- Building and site development
- Permitting
- Chillers and cooling towers
- Boilers, pumps, VFDs
- Electrical Switchgear
- Thermal energy storage (CHW & HW)
- Hydronic Piping
- Building and Systems Commissioning
- Austin Energy Green Building (AEGB) 3-star Rating



AUS Central Utility Plant Relocation

Project Specific Sustainability Goals

- Reduce Scope I Carbon Emissions by 70% from 2022 (natural gas usage)
- Reduce Embodied Carbon by 25% from standard materials
- Reduce potable water usage by 70% from 2022
- Chiller efficiency 25% better than current CUP chiller actual operations
- Daily load shifting of 100% peak electrical load
- Water and power backup systems to support 50% of CUP load (resiliency)



Preliminary - subject to change

AUS Central Utility Plant Relocation

Design and Construction Considerations

- **Whole shell design** for internal expandability as AUS grows
- Early identification of **opportunities to improve schedule, cost and constructability**
- **Innovative modular designs**
- **Understanding site constraints** and designing a constructable CUP (i.e.: limited site area, save trees, height limits, existing underground utilities, etc.)
- **Early identification and procurement of long lead items:** chillers, boilers, switchgear, electrical cabling
- **Life Cycle Cost Analyses (LCCA), Return on Investment (ROI) Studies, Energy and Efficiency Modeling, Advanced Commissioning Strategy, Performance Optimization**
- Phasing of construction work to **minimize impact to operations**
- **New underground hydronic piping connection** for the BJT with heat exchanger interface
- Experience with **industrial grade mechanical, electrical and plumbing (MEP) and controls systems, chilled and hot water thermal energy storage (TES)**, and leading-edge technology
- Strategies for **reducing potable water usage:** on-site reclaimed water treatment, electrolysis, cooling tower water reuse

JOURNEY WITHAUS FACT

Passenger volumes are expected to hit 30 million by 2029, ten years ahead of the 2040 Master Plan projections.

Utility Infrastructure Campuswide

Design

- Anticipated Advertisement Date: Dec. 2023
- Estimated Budget: \$12 – 22 million
- Procurement Method: Request for Qualifications
- Goal type: DBE

Project Description

- Design and construction of major utilities to support AUS south campus development.
- Major utilities include
 - Domestic water, reclaimed water, sanitary sewer, chilled/hot water hydronic piping
 - Stormwater drainage and water quality ponds
 - Power supply, electrical duct banks, communication systems, FAA duct banks
 - Natural gas, aircraft fueling distribution (coordination with third party)

Construction

- Anticipated Advertisement Date: Jan. 2024
- Estimated Budget: \$167 –312 million
- Procurement Method: CMAR
- Goal type: DBE



Utility Infrastructure Campuswide

Design and Construction Considerations

- **Experience with City of Austin and utility provider design criteria** - Austin Energy, Austin Water, Texas Gas, COA Development Services/Watershed, FAA
- **Active airfield, phased implementation, boring, coordination with existing utilities, SUE**
- Early identification of opportunities to **improve schedule, cost and constructability**
- Early identification and procurement of **long lead materials: electrical cabling, pipe**
- Design to include **future proofing to minimize impact on airport operations** in future expansions
- Phasing of design to **ensure speed of delivery** for construction
- **Identifying all key** design and construction interface points
- **De-watering plan** for excavations/utility tunnels
- Strategy for **live communications and other systems transitions**
- **Early identification and coordination of milestones** to support new facilities commissioning and ORAT
- Successfully **managing all key** construction interface points

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“LET’S GO!”

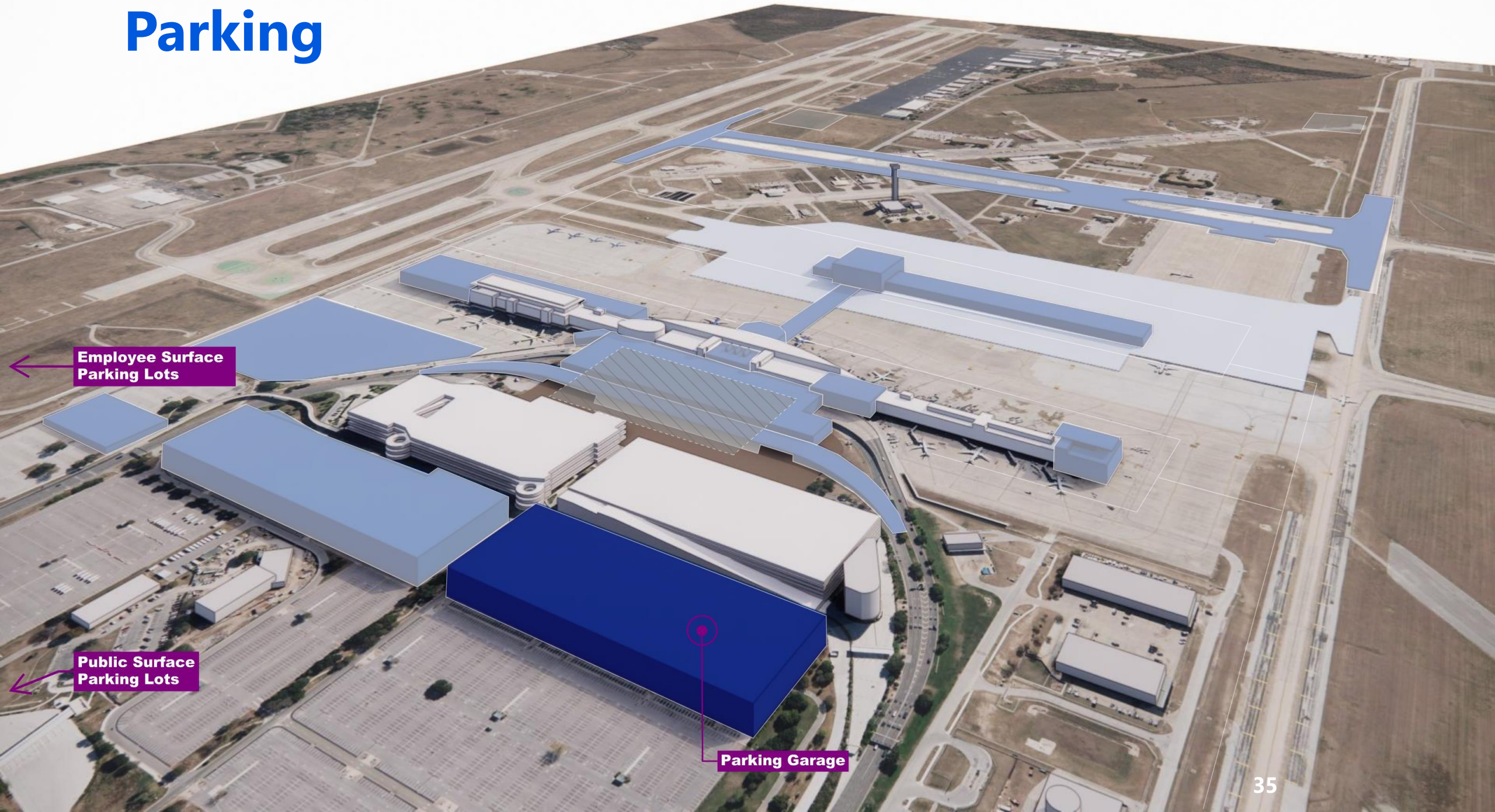
Parking

Samantha Pinto, MAsc. P. Eng., AEDP Element Lead



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Parking



Employee Surface
Parking Lots

Public Surface
Parking Lots

Parking Garage

West Parking Garage

Design and Construction

- Anticipated Advertisement Date: Nov. 2023
- Estimated Budget: \$185 – 346 million
- Procurement Method: Progressive Design Build
- Goal type: MBE/WBE

Design and Construction Considerations

- Ideas for keeping the blue garage functional and operational, and efficient entry/exit design that works with adjacent garages.
- Improve passenger flow from arrival in vehicle to pathway to Arrival/Departure Hall.
- Design to include tie-in to current roadway, and future roadway/ garages
- Speed of delivery, innovative modularization considerations to minimize onsite work and impact to existing airport traffic
- Phased delivery / phased opening
- Evaluation of technology, considerations for future EV, or redevelopment/adaptive reuse of structure.
- Responsiveness to unknown conditions (e.g. utilities conflicting with footings)

Project Description

- Design and construction of **one 6,500 - 7,500 space**, multi-level garage north of the existing Blue Garage in Lot B.



Surface Parking Lots

Construction

- Anticipated Advertisement Date: July 2024
- Estimated Budget: \$34 – 62M
- Procurement Method: Design Bid Build
- Goal type: MBE/WBE

Project Description

- Design and build one or more surface parking lots to accommodate approximately 5,000 spaces with shelters/lighting/revenue

Construction Considerations

- Experience with Heritage tree relocation
- Experience working with pervious pavement or proposals for recycled materials
- Speed of delivery/phased opening
- Wetland considerations in Lot 26:
 - Long lead items: e.g. 1,000 ft. of 60" culvert
 - Stormwater management and construction near a wetland



Pre-Industry Day: Session 3

“LET’S GO!”

Arrival and Departure Hall

Robert Mercado, RA, AEDP Element Lead



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Arrival and Departure Hall



**Curbside Roadway
and Utility Relocation**

Arrivals / Departures Hall

Red Garage Demolition

Arrival and Departure Hall Project

Design

- Anticipated Advertisement Date: March 2024
- Estimated Budget: \$41 – 77M
- Procurement Method: Professional Services
- Goal type: DBE

Construction

- Anticipated Advertisement Date: April 2024
- Estimated Budget: \$585M – \$1.1B
- Procurement Method: CMAR
- Goal type: DBE

All scopes are grouped into one procurement

- Red Garage Demolition
- Curbside Roadway and Utility Relocation
- New Arrival and Departure Hall

Red Garage Demolition

Project Description

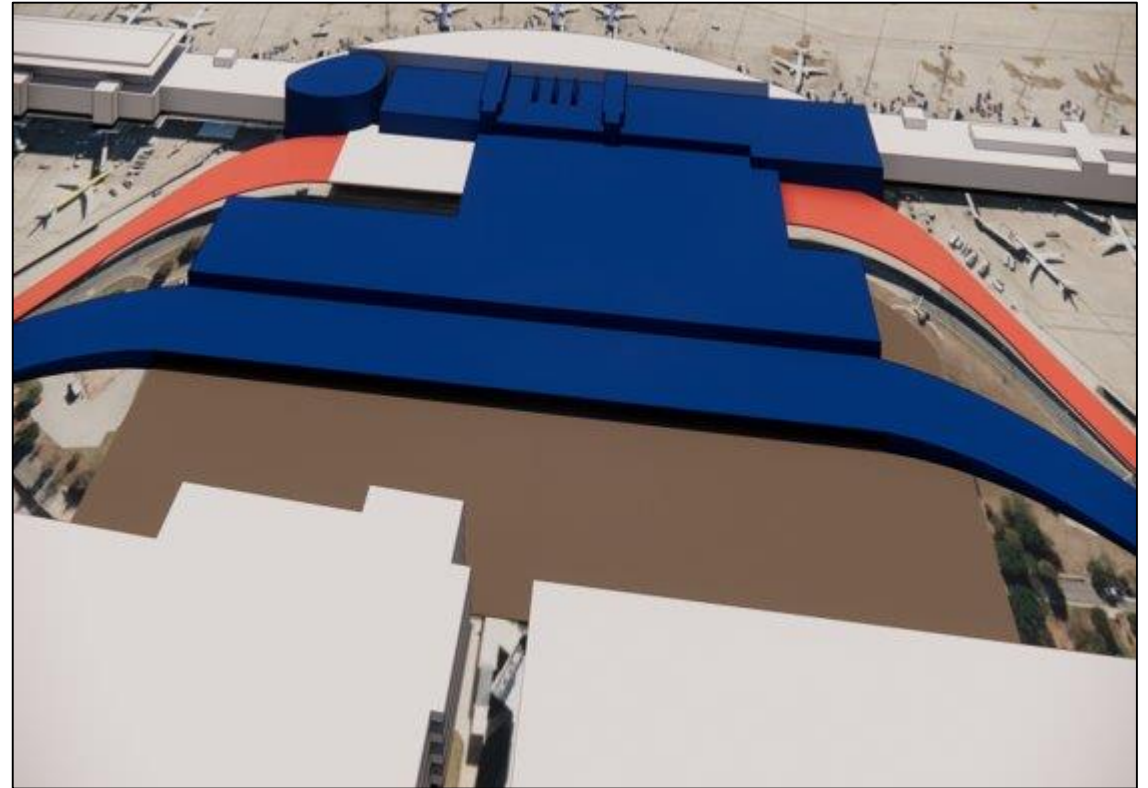
- Demolish existing Red Parking Garage and
- Relocate underground utilities to enable the construction of the new roadways and the Arrival and Departure Hall.



Arrival and Departure Hall

Project Description

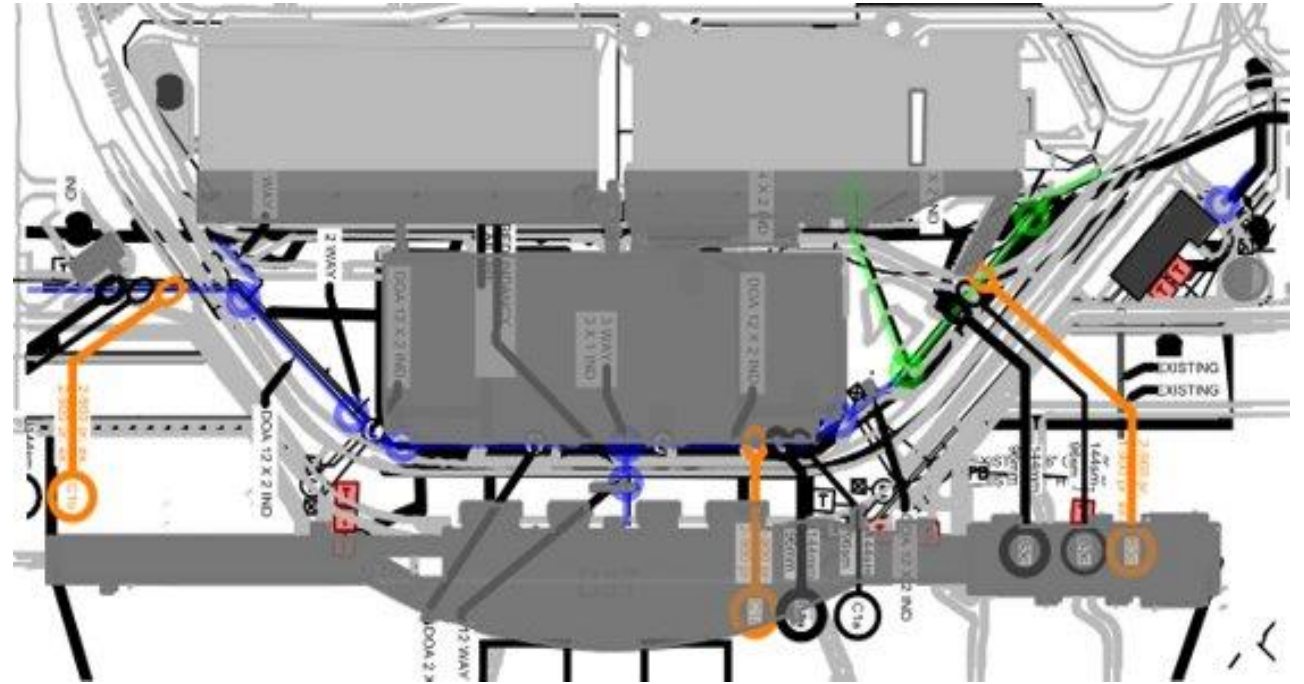
- A new Arrival and Departure Hall that meets Optimum Level of Service standards.
- The new A/D Hall will include the following major terminal components:
 - Expanded ticketing and check-in areas
 - Consolidated security checkpoint
 - Additional tenant / concession spaces
 - Expanded baggage sortation and baggage claim areas



Curbside Roadways and Utility Relocation

Project Description

- New vehicle roadways for the future Arrival and Departure Hall.
- Relocated utility corridor to accommodate the new A/D Hall. Major utilities include domestic water, sanitary sewer, natural gas, storm drainage, electrical and communications systems.



Arrival and Departure Hall

Design Considerations

- Design with **construction phasing in mind to minimize impacts** on Airport operations and maintain access from parking areas to the Terminal.
- Evaluate concepts which allow **for reuse of existing Red Garage components** in the new Project.
- **Traffic Modeling of Presidential Blvd to and from the new Arrival and Departure Hall.**
- Smooth **passenger experience and wayfinding** from airport entrance to front door of Arrival and Departure Hall.
- Demonstrate **understanding of head house program requirements** (ticketing, baggage, security, concessions, etc.)
- **Innovative Design**
 - Space Planning for a functionally efficient processing of passengers.
 - Utilize the latest technologies to minimize space and maximize efficiency.
 - "Future Proof" the design to allow new technology in passenger processing and ability to expand facility with minimum impact to airport operations.
- Architectural look that **reflects the culture and spirit of Austin.**

Arrival and Departure Hall

Construction Considerations

- At a minimum, **understand local sustainability requirements** and show how your practices support them
- Demonstrate understanding of **innovative phased construction in a congested area** which allows for safe passenger flow to Terminal from other parking areas and CONRAC
- Present any innovative construction methods that **deliver the new Roads and Relocated Utilities quickly** to enable the start of the new Arrival and Departure Hall.
- **Experience with the permitting processes and construction** methods of local utility providers – Austin Energy, Austin Water, Texas Gas, City of Austin Watershed
- **Team oriented staff** that can coordinate with multiple stakeholders and projects. Show examples of previous success stories.

JOURNEY WITHAUS FACT

A groundbreaking for the 84,500 sq. ft. West Gate Expansion was held last month. The project will extend the Barbara Jordan Terminal, adding three new gates.

Pre-Industry Day: Session 3

“LET’S GO!”

Commitment to Inclusion

Felecia Shaw, Acting Assistant Director/SMBR Compliance Officer

Jolene Cochran, Program Compliance Coordinator/TPA Administrator



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SMBR's Commitment to Inclusion

SMBR has a long, committed history to ensuring inclusion for the City, specifically in procurement and contracting.

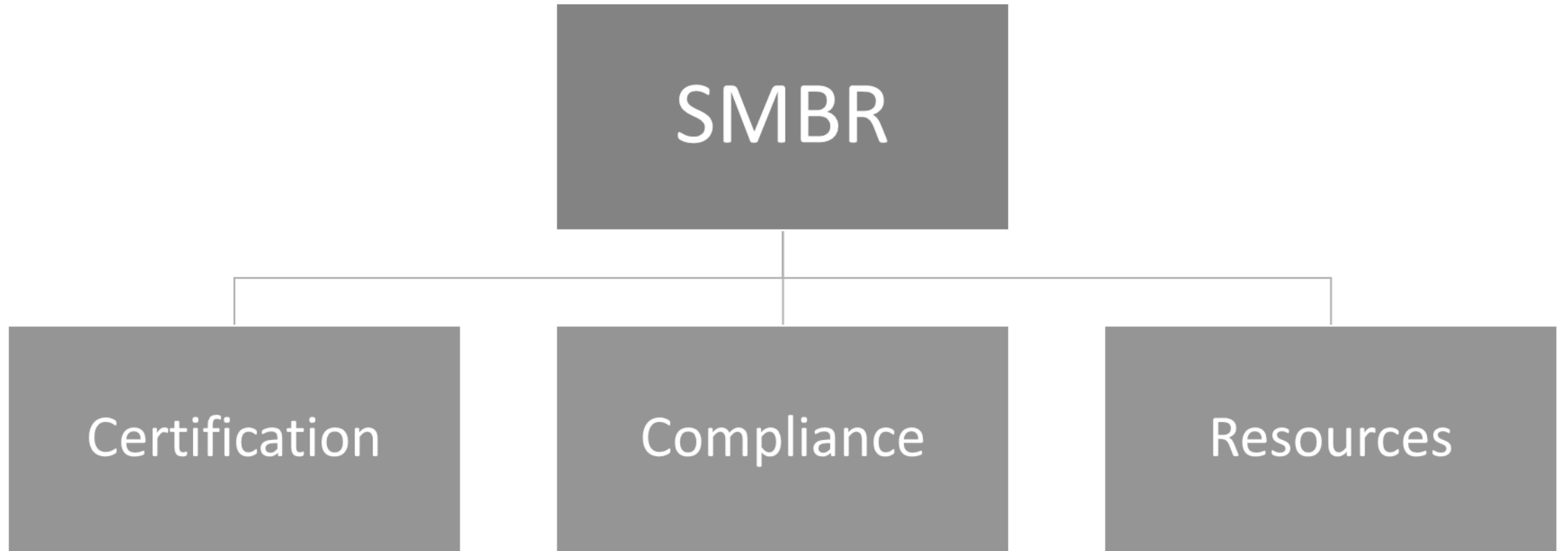
- SMBR has a designated team of five (5) professionals that will work with AUS on this critical program.
 - Review, monitor, and track MBE/WBE and DBE participation on City contracts
 - "Cradle to Grave" approach - entails pre-solicitation through contract close-out.
- Certifies MBE/WBE/DBE and ACDBE firms who participate as both Primes and subs on City projects.
- Reviews solicitations over \$50K, for the feasibility of establishing goals.
- Collaborates with project managers/element leads to review scopes of work on projects and verify compliance plan information regarding subs to be utilized on project.
- Supports diverse advocacy and industry groups to enhance SMBR's reach and impact within minority contracting communities.
- SMBR promotes transparency and keeps the community informed on new initiatives, programs, and major projects by working closely with:
 - MBE/WBE Small Business Advisory Committee and other City boards and commissions
 - Minority Trade Associations
 - Inclusive Procurement Working Group
 - Diversity & Ethnic Chamber Alliance of Central TX (DECA)

SMBR Mission Statement

The Small & Minority Business Resources Department (SMBR) administers the Minority-Owned, Women-Owned, Disadvantaged Business Enterprise Procurement Programs for the City of Austin.

Our mission is to promote access and equity on City of Austin contracts, providing economic opportunity to small, minority-owned, women-owned, and disadvantaged businesses.

SMBR Divisions



Compliance – Pre-Award Functions

SMBR reviews information to determine if goals can be established on each procurement

- Reviews SOW and Trade Summary
 - Trade Summary identifies commodity codes & scopes that reflect anticipated materials/supplies and services on the project
- Reviews MBE/WBE or DBE Availability in the individual scopes

SMBR can establish different types of goals, including:

- DBE Goal (Federally-funded)
- MBE/WBE goals (City-funded)
 - Ethnic Specific Goals (African American/Hispanic/Native-Asian American/Women)
 - Aggregate Goals (MBE & WBE Goal)
 - Combined MBE/WBE (All groups combined)

SMBR is responsible for making a compliance determination for Compliance Plans submitted with the bids/offers

- Bidders/Proposers can be compliant one of two ways:
 - Meeting the goal(s) as established in the solicitation **OR**;
 - Demonstrating Good Faith Efforts for any ethnic category where goals are not met (GFE)

Compliance – Good Faith Efforts Minimum Requirements

- Notify certified firms via fax, email, mail or phone at least 7 business days* prior to submission of bid/proposal
 - *** 5 business days to DBEs for federally funded projects**
- Follow-up with interested MBE/WBE/DBE firms
- Negotiation in good faith with interested MBEs, WBEs, DBEs
- Select portions of work that will increase MBE/WBE/DBE opportunities
- Publish notice in local publication (i.e. newspaper, trade publication) or official company social/electronic media
- Seek services of trade associations and other minority and women community organizations
- Contact SMBR for assistance

Compliance – Post-Award Activities

Following Council award, SMBR will engage with the Prime & City Project Team in the following areas:

- **Pre-Construction & Kick-Off Meetings**
 - SMBR representative discusses DBE/MBE/WBE Program requirements
- **Subcontractor Expenditure Reporting (CCS)**
 - Prime Contractor/Prime Consultant submission of sub expenditure reports electronically in the Certification & Compliance System (CCS)
- **Request for Change of Compliance Plan (RFC)**
 - Required for any changes to Compliance Plans (Addition, Substitution, Deletion & Contract Changes +/-)
- **DBE/MBE/WBE Close-Out Report**
 - As part of contract close-out process, confirmation that all subs have been utilized, accuracy of Original Contract amounts, Contract Change amounts, Payment amounts and Retainage (if applicable).

Tips for Success

- DBE firms should be certified through a Texas Unified Certification Program certifying agency to count toward DBE participation. Six (6) DBE certifying agencies in Texas are:
 - City of Austin
 - TXDOT
 - City of Houston
 - North Central Texas Regional Certification Agency (NCTRCA)
 - South Central Texas Regional Certification Agency (SCTRCA)
 - Corpus Christi Regional Transit Authority
- MBE/WBE goals can only be met by using City of Austin certified MBE/WBE firms for scopes listed in the solicitation.
- Dually certified firms (MBE and WBE) can only be counted as either MBE or WBE, **but not both;**

Tips for Success (cont.)

- Understand the solicitation requirements, including what type of goal or goals have been established.
 - DBE Goal or MBE/WBE goals (i.e., Ethnic Subgoals, Aggregate Goals, Combined Goal)
 - Be sure to have the Procurement and SMBR contacts for any solicitation and MBE/WBE Procurement Program requirements
- **REMEMBER** – if you have not met the solicitation goals, Good Faith Effort is required. Good Faith Effort documentation is due with the submission of your compliance plan.
- Changes to Compliance Plans (i.e., additions/substitutions/deletions of subs) cannot occur without SMBR approval and occur after contract execution.
- Always reach out to SMBR for assistance and for any program related questions (i.e., confirming vendor certification, availability list requests, GFE explanations, etc.)

SMBR Contacts

Certification Questions:

(512) 974-7645

SMBRCertification@austintexas.gov

Compliance Questions:

(512) 974-7626

SMBRComplianceDocuments@austintexas.gov

SMBR Website: [Small and Minority Business Resources | AustinTexas.gov](#)

SMBR's Certification and Compliance System (CCS): <https://austintexas.mwdbe.com>

Future Certification Workshops: [Minority and Women-Owned Business Pre-Certification Workshop \(Virtual\) Tickets, Multiple Dates | Eventbrite](#)

Austin Finance Online (AFO): <https://www.austintexas.gov/financeonline/finance>

Pre-Industry Day: Session 3

“LET’S GO!”

Procurement Schedule Updates

David Smythe-Macaulay, AEDP Senior Project Manager



**JOURNEY
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12-month Procurement Schedule

Anticipated advertisement or rotation list award dates

2023

2024



Sep 25, 2023 ■ Barbara Jordan Terminal Optimization Area 2 (CMAR) (\$150M)

Nov 2023 ■ AUS Central Utility Plant Relocation (Design/Build) (\$102M - \$192M)

Nov 2023 ■ West Garage - Lot B (Progressive Design/Build) (\$185M - \$346M)

Dec 2023 ■ Architectural and Engineering Services Rotation List (Architectural) (\$40M - \$60M)

Dec 2023 ■ AUS Building Commissioning Services (\$15M - \$30M)

Dec 2023 ■ Utility Infrastructure Campus-Wide (Design) (\$12M - \$22M)

Jan 2024 ■ Concourse B and Tunnel (Progressive D/B) (\$1.1B - \$2.0B)

Jan 2024 ■ Utility Infrastructure Campus-Wide (CMAR) (\$167M - \$312M)

Feb 2024 ■ Barbara Jordan Terminal Optimization Area 4 (Design) (\$14M - \$27M)

Barbara Jordan Terminal Optimization Area 4 (CMAR) (\$200M - \$375M) ■ Mar 2024

AUS Construction Material, Geotechnical, and Forensic Engineering Services (\$15M - \$30M) ■ Mar 2024

Arrivals and Departures Hall, Red Garage Demo, Roadways, and Utilities (Design) (\$41M - \$77M) ■ Mar 2024

Arrivals and Departures Hall, Red Garage Demo, Roadways, and Utilities (CMAR) (\$585M - \$1.1B) ■ Apr 2024

Surface Parking (Phase 1) (Construction) (\$34M - \$62M) ■ Jul 2024

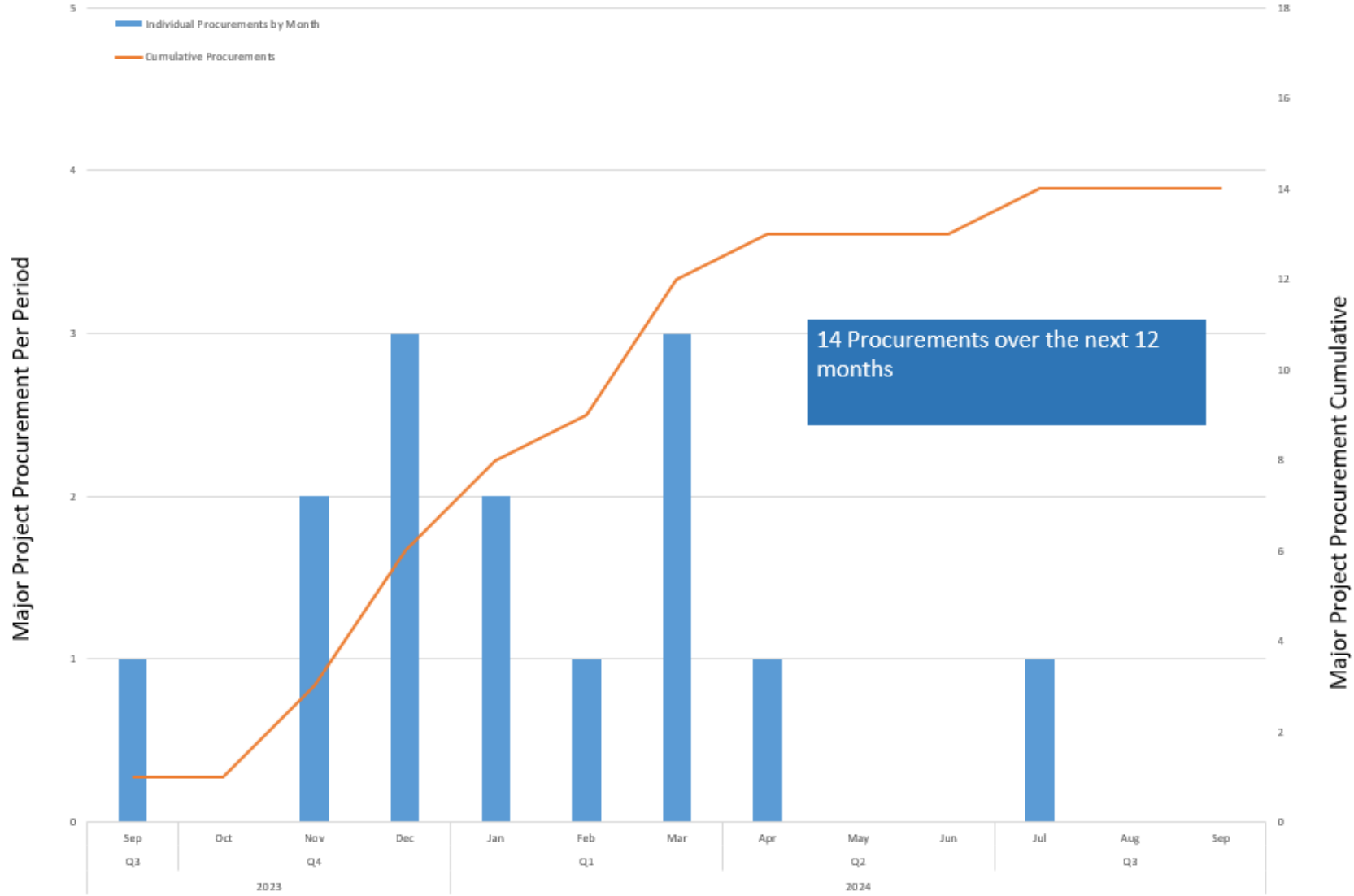
LEGEND

■ Request for Qualifications

■ Alternative Delivery Method



AEDP Major Planned Procurements



Upcoming Procurements

Professional Services Procurements

November 2023

- AUS Central Utility Plant Relocation – Design/Build (\$102M - \$192M)
- West Garage – Lot B - Design/Build (\$185M - \$346M)

December 2023

- AUS Building Commissioning Services (\$15M - \$30M)
- Utility Infrastructure Campus-Wide (\$12M - \$22M)

January 2024

- Concourse B & Tunnel – Design/Build (\$1.1B – 2B)

February 2024

- Barbara Jordan Terminal Optimization Area 4 (\$14M - \$27M)

March 2024

- Arrivals & Departure Hall, Red Garage Demo, Roadways, & Utilities (\$41M - \$77M)

Rotation List Procurements

December 2023

- Architectural & Engineering Services (\$40M - \$60M)

March 2024

- AUS Construction Material Testing, Geotechnical and Forensic Engineering Services (\$15M – 30M)

TBD - 2024

- Rolling Owner-Controlled Insurance Program - ROCIP (\$44M – 82M)

Upcoming Procurements

Construction Procurements

September 25, 2023

- Barbara Jordan Terminal Optimization Area 2 – CMAR (\$150M)

January 2024

- Utility Infrastructure Campus-Wide – CMAR (\$167M - \$312M)

March 2024

- Barbara Jordan Terminal Optimization Area 4 – CMAR (\$200M - \$375M)

April 2024

- Arrivals & Departure Hall, Red Garage Demo, Roadways, & Utilities – CMAR (\$585M - \$1.1B)

July 2024

- Surface Parking (Phase 1) – IFB (\$34M - \$62M)

Contracting Conflict of Interest

Currently, two Professional Services Contracts in place

- WSP – Program Management Support Consultant Services
- HNTB – AUS Principal Architect / Engineer

If you are currently working on these contracts, contact

Matt Duree, matt.duree@austintexas.gov

or

Ms. Shawn Willett, shawn.willett@austintexas.gov

concerning your participation on other future contracts.

Pre-Industry Day Session 3: "LET'S GO!"



MATCHMAKING!



Matchmaking Rules of Engagement

Let's Go!

- Business Matchmaking kicks off at 11:30 a.m.
- Matchmaking meetings were scheduled in advance, so please have your timeslots handy. ONLY appointments will be allowed.
- Sessions will be in fifteen-minute increments with up to two people from each company at the appointment.
- Please be cognizant of speaking loudly during appointments, as the room will be FULL.
- Please stay in assembly room or lobby area until your appointment. Do not wait outside the assigned rooms.

INDUSTRY DAY

SAVE THE DATE



NOVEMBER 9, 2023

HYATT REGENCY HOTEL

208 Barton Springs Rd

Austin, TX 78704



JOURNEY WITHAUS



BUSINESS
OPPORTUNITIES

**Presentation slides and Session 3 AEDP
Program Overview recording will be
uploaded to the Journey With AUS website
www.austintexas.gov/AEDP-Business**

Time to Pick up your Boxed Lunch

**(You may eat here or pick
up and return later)**



Thank You.

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Austin-Bergstrom
International Airport

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